



# Earnings Presentation

Second Quarter 2024

August 2024

*Building a Sustainable and Resilient Water Future*



# Disclaimer



This presentation is being delivered on behalf of Shimmick Corporation (the “Company”). The sole purpose of this presentation is to provide information in connection with a review of the Company’s operations and/or financial status. This presentation does not purport to be all-inclusive or to contain all of the information that prospective investors may desire in reviewing the Company.

Other than statements of historical fact, all information contained in this presentation, including, but not limited to, statements regarding expected future financial performance (including the assumptions related thereto), including our revenue, net income and expected EBITDA; our growth prospects; our expectations regarding profitability; our continued successful adjustment to becoming a public company following our initial public offering; our expectations regarding successful partnerships with our new investors; and our capital plans and expectations related thereto, are forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as “may”, “will”, “should”, “plan”, “predict”, “expect”, “estimate”, “anticipate”, “could”, “intend”, “target”, “project”, “contemplate”, “potential”, “continue”, “goal”, “strategy”, “believe”, and similar expressions and variations thereof or the negative of these terms. The Company has based these forward-looking statements largely on its current expectations and projections about future events and trends that it believes may affect its financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including but not limited to, the following: our ability to accurately estimate risks, requirements or costs when we bid on or negotiate a contract; the impact of our fixed-price contracts; qualifying as an eligible bidder for contracts; the availability of qualified personnel, joint venture partners and subcontractors; inability to attract and retain qualified managers and skilled employees and the impact of loss of key management; higher costs to lease, acquire and maintain equipment necessary for our operations or a decline in the market value of owned equipment; subcontractors failing to satisfy their obligations to us or other parties or any inability to maintain subcontractor relationships; marketplace competition; our limited operating history as an independent company following our separation from AECOM; our inability to obtain bonding; disputes with our prior owner, AECOM, and requirements to make future payments to AECOM; AECOM defaulting on its contractual obligations to us or under agreements in which we are beneficiary; our limited number of customers; dependence on subcontractors and suppliers of materials; any inability to secure sufficient aggregates; an inability to complete a merger or acquisition or to integrate an acquired company’s business; adjustments in our contract backlog; accounting for our revenue and costs involves significant estimates, as does our use of the input method of revenue recognition based on costs incurred relative to total expected costs; any failure to comply with covenants under any current indebtedness, and future indebtedness we may incur; our expectations regarding the proposed sale of the assets related to non-core foundation drilling projects and other non-core assets; our expectations regarding negotiations with MidCap, ability to obtain a waiver, expectations regarding acceleration of borrowings and the corresponding impact on the timing of our Quarterly Report on 10-Q; the adequacy of sources of liquidity; cybersecurity attacks against, disruptions, failures or security breaches of, our information technology systems; seasonality of our business; pandemics and health emergencies; commodity products price fluctuations and rising inflation and/or interest rates; liabilities under environmental laws, compliance with immigration laws, and other regulatory matters, including changes in regulations and laws; climate change; deterioration of the U.S. economy; geopolitical risks, including those related to the war between Russia and Ukraine, the conflict in the Gaza strip and the conflict in the Red Sea region; and other risks detailed in our filings with the Securities and Exchange Commission, including the “Risk Factors” section in our Annual Report on Form 10-K for the fiscal year ended December 29, 2023 and those described from time to time in our future reports with the SEC. Moreover, the Company operates in a very competitive and rapidly changing environment, and new risks emerge from time to time. It is not possible for the Company to predict all risks, nor can it assess the effect of all factors on its business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements it may make. In light of these risks, uncertainties, and assumptions, the future events and trends discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements. Forward-looking statements are only predictions based on our current expectations and our projections about future events, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances, including, but not limited to, unanticipated events, after the date on which such statement is made, unless otherwise required by law.

This presentation contains statistical data, estimates, and forecasts that are based on independent industry publications or other publicly available information, as well as other information based on the Company’s internal sources. While the Company believes the industry and market data included in this presentation are reliable and are based on reasonable assumptions, these data involve many assumptions and limitations, and you are cautioned not to give undue weight to these estimates. The Company has not independently verified the accuracy or completeness of the data contained in these industry publications and other publicly available information.

The trademarks included herein are the property of the owners thereof and are used for reference purposes only. Such use should not be construed as an endorsement of such products or services. This presentation also includes certain non-GAAP financial measures. These non-GAAP financial measures are in addition to, and not as a substitute for or superior to measures of financial performance prepared in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus their nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of our non-GAAP financial measures as tools for comparison. Please see the appendix for reconciliations of these non-GAAP financial measures to their nearest GAAP equivalents and for the calculation of certain other financial metrics.

This presentation is not an offer to sell, or a solicitation of an offer to buy, any securities of the Company in any jurisdiction.

# Company Overview



## Water Solutions Leader

We rank as a top 10 water solutions provider<sup>(1)</sup>. With a dedicated team of 1,300+ skilled employees<sup>(2)</sup>, we have built a strong team, reputation and competitive position.



## Vertically Integrated

We are vertically integrated and often self-perform 80% or more of our projects, which allows for better labor cost control and monitoring, as well as more accurate bids.



## Established Customer Base and Focus on California

Over 75% of three-month revenue derived from repeat customers. We focus on California, which has a complex permitting and regulatory environment, creating entry barriers.



## Publicly-Funded Backlog

~ \$1.0 billion predominantly publicly-funded backlog and limited financial leverage.

**\$923 M**  
Backlog

**75%+**  
Of Q2'24 Revenue from  
Repeat Customers

**1,300+**  
Employees<sup>(2)</sup>

**\$60+ billion**  
Water Infrastructure  
Market Opportunity

(1) Rankings for "Dams and Reservoirs," "Water Supply," and "Water Treatment and Desalination Plants" published in Engineering News Record, September 2023.

(2) As of December 29, 2023

# Second Quarter 2024 and Recent Highlights

- A settlement agreement on litigation on one of the two Legacy Loss Projects (a federal lock and dam project) which will result in \$33 million in additional liquidity and eliminates the cost and distraction of prolonged litigation
- Reported revenue of \$91 million, which includes \$84 million of Shimmick Projects<sup>(1)</sup> revenue and a \$23 million reduction in Legacy Projects<sup>(2)</sup> revenue associated with the settlement
- Reported a net loss of \$51 million with an Adjusted EBITDA loss of \$40 million which includes a \$30 million reduction in Legacy Projects gross margin associated with the settlement
- Backlog is over \$923 million as of June 28, 2024, with over 80% being Shimmick Projects
- Won a new cogeneration system replacement project
- Completed sale of our Tracy Equipment Yard with net proceeds used to paydown debt
- Continued to execute on Transformation plan

(1) Projects that started after the AECOM Sale Transactions are referred to as "Shimmick Projects".

(2) Legacy Projects are those projects assumed as part of the AECOM Sale Transactions, that were started under AECOM ownership



# Transformation Plan Update

Given Shimmick's track-record of winning and delivering complex water and other critical infrastructure projects in California, a market which has experienced consistent annual growth with forecasted increases in both the size and complexity of these target projects over the next decade, the Company has announced today the following initiatives as part of our transformation plan to increase our focus on the Californian water and critical infrastructure market:

- Increasing the number of regionally based estimators in both southern and northern California to meet increased bid pipeline expectations, improve quality of bids and minimize risk
- Right-sizing our cost structure by reducing our overhead in non-core areas
- Redefining our operating model with a renewed focus on supporting the field to safely deliver projects on-time and on-budget for our clients across California



# Selected Project Highlights

## KEY PROJECT STATISTICS

(AS OF JULY 2024)

*Location* **RICHMOND, CA**

*Contract Value* **\$42.6 MILLION**

*Percent Complete* **100%**

*Start Date* **JUNE 2021**

## RICHMOND WWTP CRITICAL IMPROVEMENTS PROJECT

### Shimmick Solution

The Richmond Wastewater Treatment Plant, which discharges into the San Francisco Bay, was identified in 2010 as requiring required rehabilitation. The City implemented high-priority upgrades, including a new secondary clarifier. Shimmick's solution focused on upgrading the plant to improve treatment quality and meet current and future regulations.

Shimmick constructed new buildings, upgraded aeration basins with a forced-air diffusion system, and demolished unused facilities. These improvements enhanced operational efficiency, reduced environmental impact, and prepared the plant for future expansion. This project was part of a larger plan to improve operational efficiency and discharge water quality.

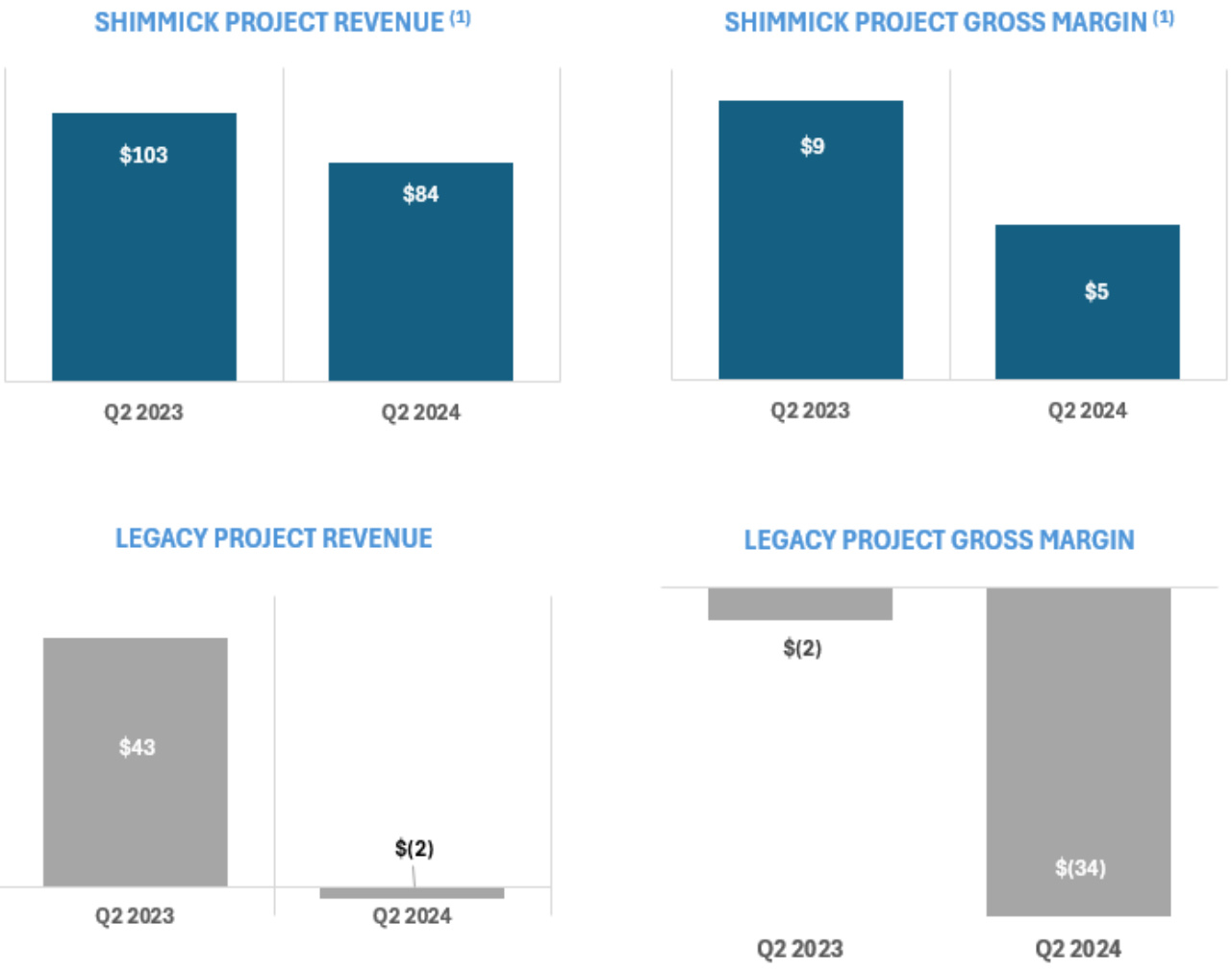
### Status

With the project now recently completed, these improvements help Richmond's wastewater system operate much more efficiently – reducing odors, using less energy, requiring less chemical treatment, costing less money, and generating fewer greenhouse gas emissions – and will be a powerful benefit to the people of Richmond.



# Second Quarter Revenue and Gross Margin Results

(\$ in millions)



## Observations

Shimmick Project revenue decline was primarily driven by lower activity on existing jobs and jobs winding down

The decline in Shimmick Projects gross margin was primarily driven by increased cost and schedule extensions.

The Legacy Loss Projects with negative gross margins are over 75% complete at the end of the second quarter 2024.

(1) Shimmick Project results exclude revenue related to non-core foundations projects of \$8 million and \$9 million and gross margin of \$(2) million and \$(7) million for the three months ended June 28, 2024 and June 30, 2023, respectively.

# Legacy Project Settlement and Sale of Tracy Equipment Yard

- Settled litigation of one of the two large Legacy Loss Projects for \$33 million
  - Cash of \$33 million expected to be collected in fiscal year 2024
  - Avoids legal fees and distraction associated with several years of expected litigation
  - \$33 million is recorded in contract assets within the June 2024 Balance Sheet
  - Recorded a net loss during Q2 of \$30 million
    - \$23 million reduction to revenue and a \$7 million adjustment to the forward loss reserve
- Completed the previously disclosed sale-leaseback transaction of our equipment yard in Tracy, California
  - \$20.5 million gross sale amount
  - Included seven-year lease and prepayment of rent through February 2026
  - \$17 million of remaining net proceeds was used to pay down MidCap credit facility
  - The equipment yard had a net book value of approximately \$3 million

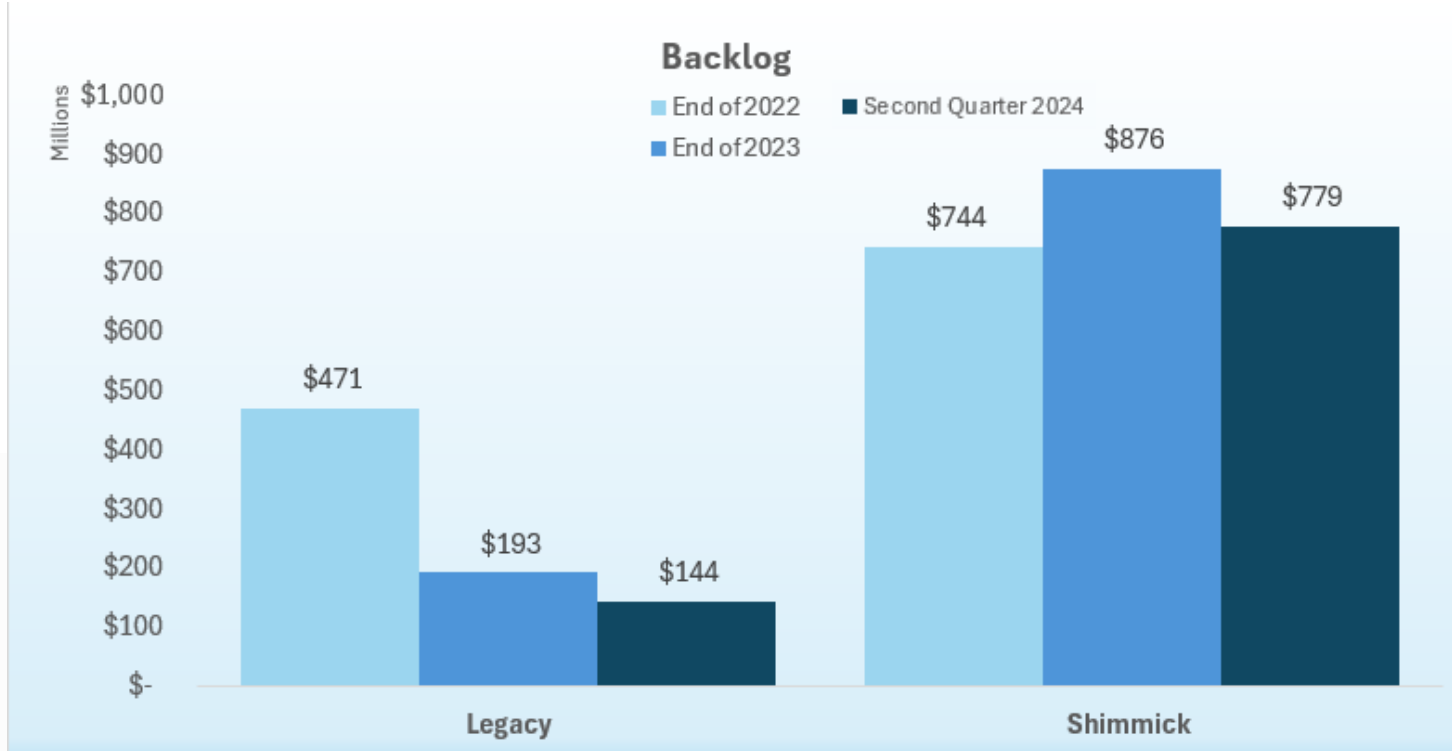




# Shimmick<sup>(1)</sup> Backlog Growth

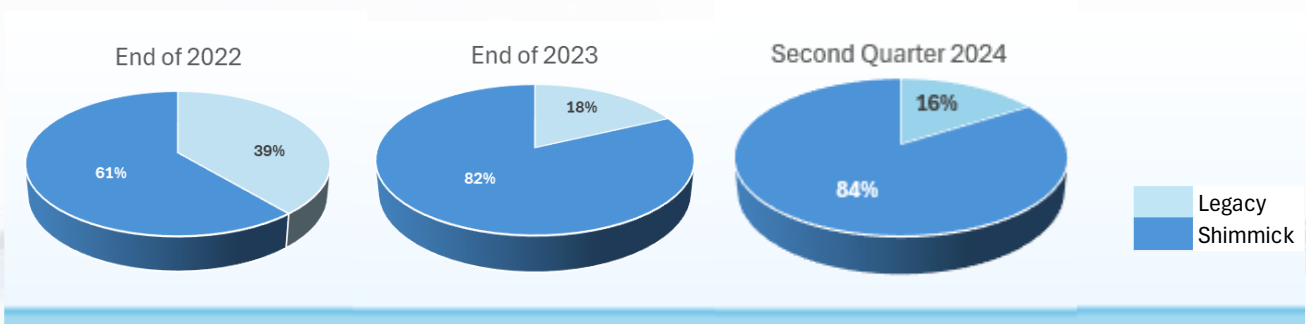


Our Backlog is USA-based, Predominantly Publicly-Funded and Fixed-Price



## Backlog Conversion

- More than 75% of the backlog expected to be completed in the next 24 months
- Legacy Projects backlog continues to wind down
- Robust pipeline of bids expected to increase with further federal funding

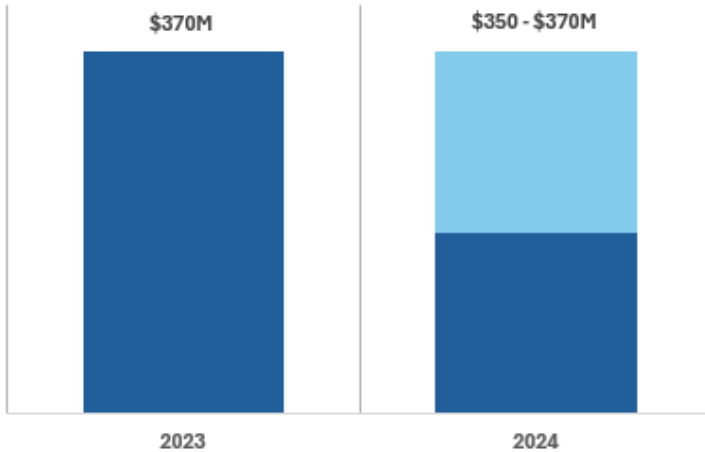


(1) Shimmick Projects backlog includes non-core foundations projects backlog of \$26 million, \$28 million and \$63 million for the periods ended June 28, 2024, December 29, 2023 and December 30, 2022, respectively.

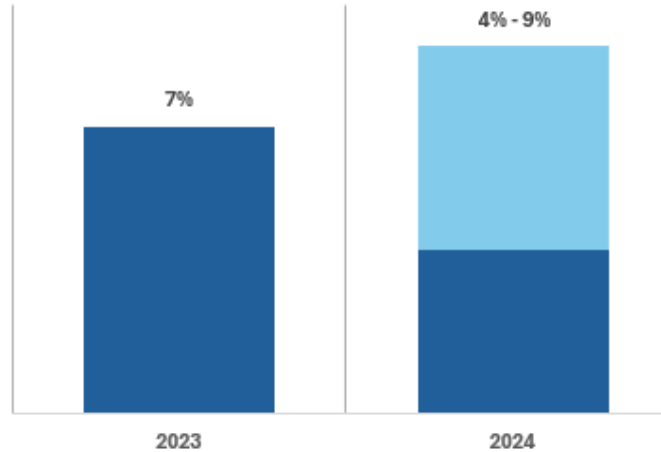
# 2024 Guidance



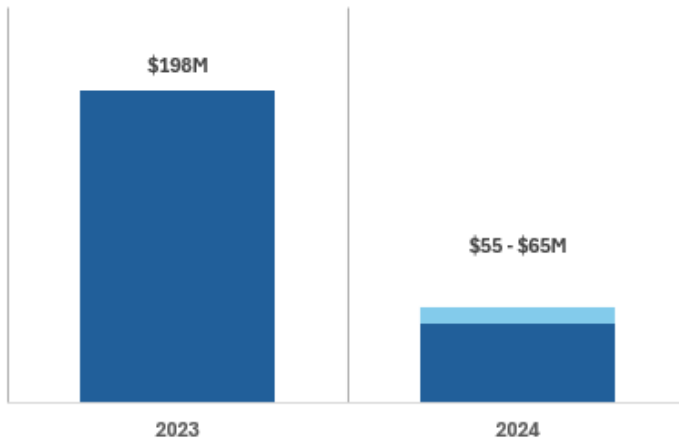
## SHIMMICK PROJECT REVENUE



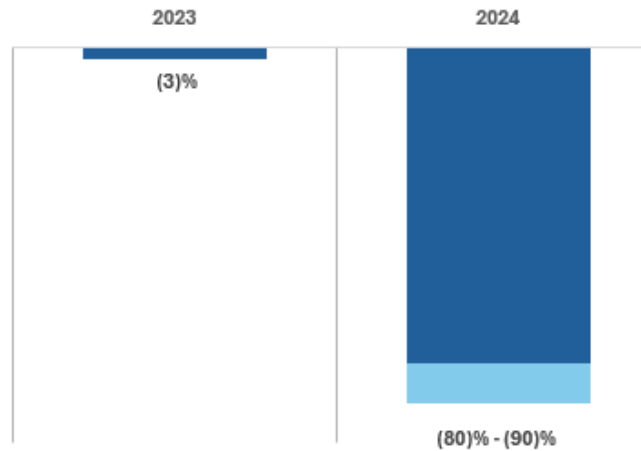
## SHIMMICK PROJECT GROSS MARGIN



## LEGACY PROJECT REVENUE



## LEGACY PROJECT GROSS MARGIN



For the full fiscal year ending January 3, 2025, we expect, after excluding Foundations Projects revenue of \$64 million for the fiscal year ending December 29, 2023:

- Shimmick Projects revenue to remain generally flat with gross margin between 4 to 9 percent
- Legacy Projects revenue of \$55 to \$65 million with negative gross margin, due to the Legacy Loss Project settlement, additional costs recorded for a Legacy Loss Project related to pending change orders and other cost overruns

(1) Shimmick Project revenue excludes non-core foundations project revenue of \$64M in 2023 and \$68-72M from prior 2024 guidance presented.

# Highlights



**Large Addressable Market**



**Vertical Integration Mitigates Risk**



**Established Customer Base and Focus on California**



**Publicly Funded Backlog**



**Transitioning to a Higher Margin Portfolio**



**Potential Acquisitions to Improve Growth & Margin**





**Investor Contact**

[IR@shimmick.com](mailto:IR@shimmick.com)

1-949-704-2350

[investors.shimmick.com](http://investors.shimmick.com)

# Appendix

MAKE IT HAPPEN

# Strong Market Tailwinds

## Supporting Federal Legislation

- 2018** ● **Bipartisan Budget / America's Water Infrastructure Act**  
Providing for water infrastructure improvements
- 2021** ● **Infrastructure & Jobs Act**  
Funding for clean drinking water for businesses, households and schools
- 2021** ● **Inflation Reduction Act**  
Aims to curb inflation while increasing spending in clean energy, domestic energy production
- 2022** ● **CHIPS and Science Act**  
New funding to increase the domestic manufacturing and research of semi-conductors

## Key Market Drivers

- Climate Change
- Water Scarcity
- Water Security
- Affordability
- Aging Infrastructure
- Tightening Regulations
- Sustainability
- Resiliency
- Species Protection

**\$60+ Billion**

Water Infrastructure  
Market Opportunity<sup>(1)</sup>

# Growth Strategy

Expanding on our Core Focus with Select Acquisitions

## Organic Focus



Strengthen  
Core

- Transitioning to Higher Margin Portfolio
- Selective Bidding
- Underwriting Risk
- Project Execution

## Acquisition Focus



Smart Water,  
Software,  
Remediation, & O&M

- Accretive
- Higher Margin
- Recurring Revenues
- Expanding Capabilities

# Shimmick Water Projects and Solutions



## Water Resources & Other



Flood Protection



Species Protection



Water Storage



Water Conveyance

## Water Treatment & Other



Water Recycling



Water Purification



Desalination



Water/Wastewater Treatment



# Select Long- Standing Customer Relationships

---



Orange County  
Water District



City and County of  
San Francisco



Metropolitan Water District of  
Southern California



County of Los  
Angeles



US Army Corps  
of Engineers®



Port of  
LONG BEACH  
THE PORT OF CHOICE



Orange County  
Sanitation District

Our resume leads to repeat business with significant players across  
water infrastructure

# GAAP to Non-GAAP Reconciliation



(in thousands)

	Three Months Ended	
	June 28, 2024	June 30, 2023
Net loss income attributable to Shimmick Corporation	(51,389)	(10,300)
Transformation costs <sup>(1)</sup>	2,608	-
Stock-based compensation	969	523
Legal fees and other costs for Legacy Projects <sup>(2)</sup>	2,629	2,128
Other <sup>(3)</sup>	209	889
<b>Adjusted net loss</b>	<b>\$(44,974)</b>	<b>\$(6,760)</b>
<b>Adjusted diluted loss per common share</b>	<b>\$(1.60)</b>	<b>\$(0.31)</b>

(in thousands)

	Three Months Ended	
	June 28, 2024	June 30, 2023
Net loss income attributable to Shimmick Corporation	(51,389)	(10,300)
Depreciation and amortization	3,789	4,384
Interest expense	1,496	575
Income tax expense	-	-
Transformation costs <sup>(1)</sup>	2,608	-
Stock-based compensation	969	523
Legal fees and other costs for Legacy Projects <sup>(2)</sup>	2,629	2,128
Other <sup>(3)</sup>	209	889
<b>Adjusted EBITDA</b>	<b>\$(39,689)</b>	<b>\$(1,801)</b>

(1) Consists of transformation-related costs we have and expect to incur including advisory costs as we settle outstanding claims, exit the Legacy Projects and transform the Company into a water-focused business.

(2) Consists legal fees and other costs incurred in connection with claims relating to Legacy Projects.

(3) Consists of transaction-related costs and changes in fair value of contingent consideration remaining after the impact of transactions with AECOM.

\*Please refer to the following page for explanatory notes regarding non-GAAP financial measures

# Non-GAAP Financial Measures Explanatory Notes



## Adjusted Net Loss and Adjusted Diluted Earnings Per Common Share

Adjusted net loss represents Net loss attributable to Shimmick Corporation adjusted to eliminate stock-based compensation, legal fees and other costs for Legacy Projects and other costs. We have also made an adjustment for transformation costs we have and expect to incur including advisory costs as we settle outstanding claims, exit the Legacy Projects and transform the Company into a water-focused business.

We have included adjusted net loss because it is a key measure used by our management and Board to understand and evaluate our core operating performance and trends, to prepare and approve our annual budget and to develop short and long-term operational plans. In particular, we believe that the exclusion of the income and expenses eliminated in calculating Adjusted net loss can provide a useful measure for period-to-period comparisons of our core business. Accordingly, we believe that Adjusted net loss provides useful information to investors and others in understanding and evaluating our results of operations.

Our use of Adjusted net loss as an analytical tool has limitations, and you should not consider it in isolation or as a substitute for analysis of our financial results as reported under GAAP. Some of these limitations are:

- Adjusted net loss does not reflect changes in, or cash requirements for, our working capital needs,
- Adjusted net loss does not reflect the potentially dilutive impact of stock-based compensation, and
- other companies, including companies in our industry, might calculate Adjusted net loss or similarly titled measures differently, which reduces their usefulness as comparative measures.

Because of these and other limitations, you should consider Adjusted net loss alongside Net loss attributable to Shimmick Corporation, which is the most directly comparable GAAP measure.

## Adjusted EBITDA

Adjusted EBITDA represents our Net loss attributable to Shimmick Corporation before interest expense, income tax expense and depreciation and amortization, adjusted to eliminate stock-based compensation, legal fees and other costs for Legacy Projects and other costs. We have also made an adjustment for transformation costs we have and expect to incur including advisory costs as we settle outstanding claims, exit the Legacy Projects and transform the Company into a water-focused business.

We have included Adjusted EBITDA because it is a key measure used by our management and Board to understand and evaluate our core operating performance and trends, to prepare and approve our annual budget and to develop short and long-term operational plans. In particular, we believe that the exclusion of the income and expenses eliminated in calculating Adjusted EBITDA can provide a useful measure for period-to-period comparisons of our core business. Accordingly, we believe that Adjusted EBITDA provides useful information to investors and others in understanding and evaluating our results of operations.

Our use of Adjusted EBITDA as an analytical tool has limitations, and you should not consider it in isolation or as a substitute for analysis of our financial results as reported under GAAP. Some of these limitations are:

- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized might have to be replaced in the future, and Adjusted EBITDA does not reflect cash capital expenditure requirements for such replacements or for new capital expenditure requirements,
- Adjusted EBITDA does not reflect changes in, or cash requirements for, our working capital needs,
- Adjusted EBITDA does not reflect the potentially dilutive impact of stock-based compensation,
- Adjusted EBITDA does not reflect interest or tax payments that would reduce the cash available to us, and
- other companies, including companies in our industry, might calculate Adjusted EBITDA or similarly titled measures differently, which reduces their usefulness as comparative measures.

Because of these and other limitations, you should consider Adjusted EBITDA alongside Net loss attributable to Shimmick Corporation, which is the most directly comparable GAAP measure.

Guidance provided is only an estimate of what we believe is reasonable as of the date of this presentation. We are not readily able to provide a reconciliation of non-GAAP measures to the most comparable GAAP metrics without unreasonable effort. Actual results will vary from the guidance and the variations may be material. We undertake no intent or obligation to publicly update or revise any of these projections, whether as a result of new information, future events or otherwise, except as required by law.

# Condensed Consolidated Balance Sheet



(in thousands)

	June 28, 2024	December 29, 2023
<b>Assets</b>		
Cash and Cash Equivalents	22,381	62,939
Total Current Assets	208,825	257,458
<b>Total Assets</b>	<b>344,514</b>	<b>426,652</b>
<b>Liabilities</b>		
Total Current Liabilities	265,979	271,253
<b>Total Liabilities</b>	<b>344,078</b>	<b>356,162</b>
<b>Equity</b>		
<b>Total Stockholders' Equity</b>	<b>436</b>	<b>70,490</b>